



UKRAINIAN LEAGUE OF INDUSTRIALISTS AND ENTREPRENEURS (ULIE)

ULIE: Factsheet

ULIE is Ukrainian business association established in 1992.

It is sister organization of Confederation of Finnish Industries EK and partner of EastCham Finland and East Office of Finnish Industries Oy.

Long-standing President of ULIE is Mr. Anatolii Kinakh, Prime Minister of Ukraine in 2001-2002.

Finnpartnership and ULIE: synergy creates outcomes

ULIE is available to assist Finnish companies on the stage of elaborating their activities plans of cooperation with Ukraine, i.e. before submitting applications to FP, equally as afterwards on the implementation phase.

ULIE services are partially free and partially fee-based and can be covered by FP funding (upon mutual agreement between FP and ULIE).



ULIE business services for Finnish companies in Ukraine

- ❖ Business matchmaking and networking: search for potential partners among Ukrainian companies according to terms of reference of the Finnish side
- ❖ Checkup of the background and integrity of potential Ukrainian partner companies
- ❖ Full guidance at business negotiations considering Ukrainian business culture, accompanying during visits to Ukraine and providing translation at negotiations
- ❖ Advisory on Ukrainian legislation, tender procedures, business environment
- ❖ Marketing study for particular Finnish products or services to be supplied to Ukraine
- ❖ Promotion of Finnish companies on Ukrainian market: dissemination of information about the Finnish company, its technologies, products and services among potential Ukrainian users and customers through targeted mailing, presentations and webinars (ULIE can boast of 38 thousand Ukrainian companies as its members which ensures broad audience)

- ❖ Support of Finnish manufacturers' location at Ukrainian industrial parks which yield a number of tax exemptions and benefits
- ❖ Establishing contacts with Ukrainian municipalities
- ❖ Arrangement of Finnish companies' participation in the fairs and exhibitions in Ukraine
- ❖ Full legal ushering in new company/subsidiary setup in Ukraine (registration documents and procedures)
- ❖ M&A facilitation: search for the assets in Ukraine to be bought, rented or invested in by Finnish companies: operating or distressed assets, land plots for greenfields or brownfields
- ❖ Project partnerships: preparation of joint project applications, search for joint project donors

Contact person in ULIE

Ms. Svitlana Kutseva
Vice President

Mobile: +38 050 3533402

WhatsApp: +38 068 7452677

E-mail: ved3@uspp.org.ua

